

Welcome and Agenda

- Who we are & What we do
- Responsible Financial Planning
- FY20 Capital Investment Program
- FY20 Operating Budget
- FY20 Rates
- Rules & Regulations Changes
- Rates in Context



Who We Are

We Proudly Serve 250,000 Customers in the Lower Pioneer Valley

- **Stewards** of the largest water and wastewater system in Western Massachusetts
- Established in 1996 out of Springfield DPW
- 250 Employees stationed in Westfield, Agawam, Springfield, and Ludlow

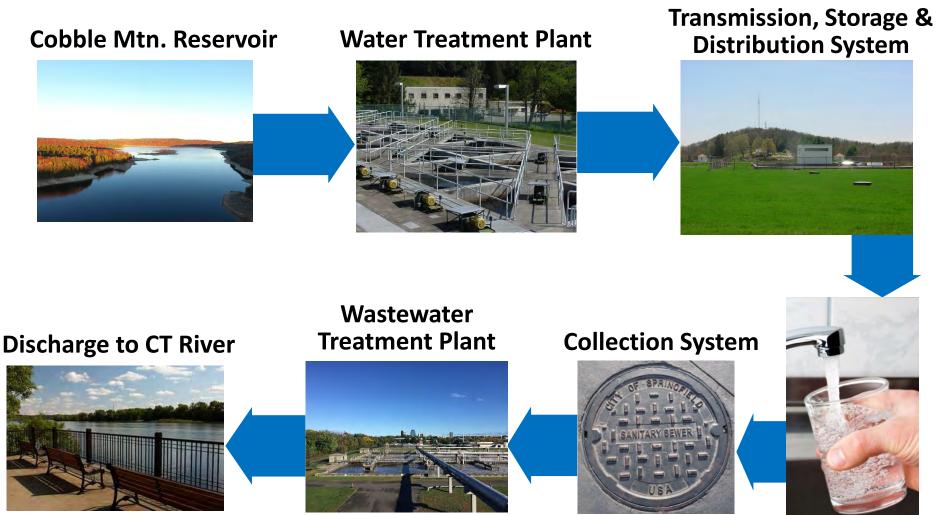






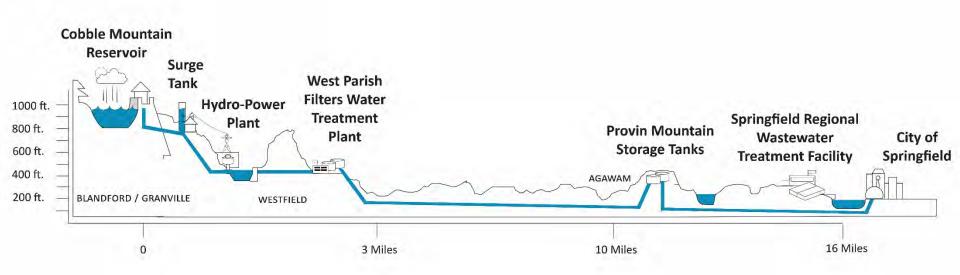
What We Do

Essential Services 24/7/365



Water and Sewer System

7 Cities, 1,000 Miles





Responsible Financial Planning



Why Financial Planning is So Important

1) Stabilized and Predictable Rate Increases

 Commitment to our ratepayers for justified increases that are put to work

2) Sound Financial Policies and Practices

- Establishes budget discipline
- Provides controlled flexibility for the unexpected
- Leads to higher financial rating & reduced borrowing costs

3) Unprecedented Need for Investment

- Aging infrastructure
- Evolving regulations
- Climate change & cybersecurity challenges



Financial Planning Process at SWSC

1) Develop Annual Spending Budget

- Operations & Maintenance budget forecasted on line-item level
- Existing and Future Capital: Identification of all projects FY2020 to FY2041
- Current and forecasted repayment schedule for existing debt

2) Forecast Annual Revenues

 Revenues forecasted based on changes in demand and customer usage patterns

3) Adjust to Meet Financial Policies and Goals

- Maintain debt service coverage ratio at target level
- Maintain required and adequate cash reserves

4) Evaluate Necessary Adjustment to Rates



Funding Sources

- Revenue (rates) / Reserves
- State Revolving Fund
 - Low-interest loans provided through MassDEP using EPA funding
 - Incorporates some loan forgiveness for disadvantaged communities
 - Competitive loan process
- Bond Sales
- Grants
 - Very limited but pursued whenever possible



FY20 Budget Structure

Budget consists of:

- Capital Projects (infrastructure upgrades)
- Operations & Maintenance (O&M)

Capital projects are developed within each cost center:

- Water Supply
- Power Supply (Engineering)
- Water Distribution
- Wastewater Collection
- Wastewater Treatment
- Administration



FY20 Capital Investment Program





CIP Sample Project Summary

[Cost Center Name]

Project Name:

Project ID: [#]

Project Schedule: [Years Project Will Be Active]

FY 2020 Appropriation: [\$ Allocated for the Project]

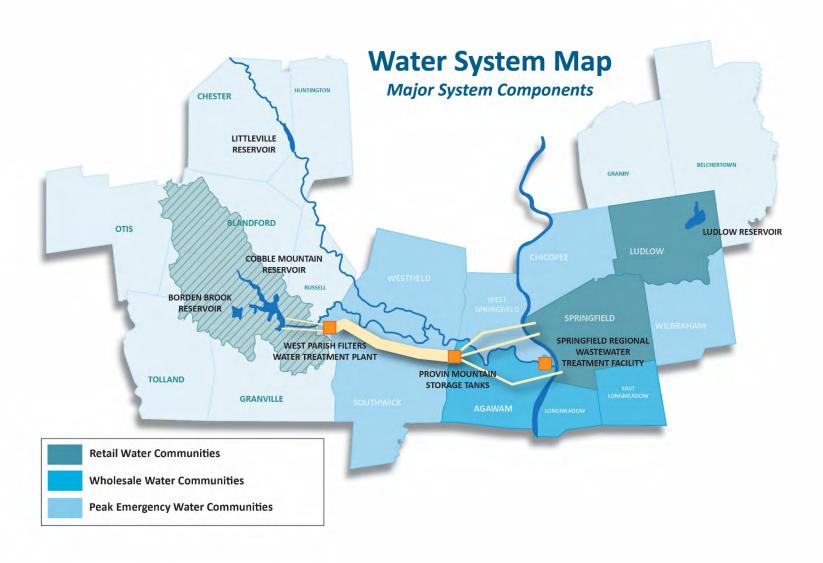
Project Status: [Active, Reoccurring, or Planned]

Funding Source: [Revenue/Reserves, Bond, or State Revolving Fund]



CIP Summary

Water Supply



Water Supply

Project Name: Dam Maintenance Various Locations

Project ID: 004-0007

Project Schedule: 2020

FY 2020 Appropriation: \$95,000

Project Status: Active/Reoccurring





Water Supply

Project Name: Treatment System Assessment and Design

Project ID: 005-0026

Project Schedule: 2020

FY 2020 Appropriation: \$200,000

Project Status: Active/Reoccurring





Water Supply

Project Name: Water Treatment System

Improvements

Project ID: 005-0027

Project Schedule: 2020

FY 2020 Appropriation: \$200,000

Project Status: Active/Reoccurring





Water Supply

Project Name: WPF Culvert and Bridge Replacements

Project ID: 005-0063

Project Schedule: 2020

FY 2020 Appropriation: \$106,000

Project Status: Active

Funding Source: Bond





Water Supply

Project Name: Inlet Valve and Actuator for SSF 9-10

Project ID: 005-0068

Project Schedule: 2020

FY 2020 Appropriation: \$84,000

Project Status: Planned





Water Supply

Project Name: WPF Washwater Tank Hydraulics and Level Control

Project ID: 005-0069

Project Schedule: 2020

FY 2020 Appropriation: \$245,000

Project Status: Planned





Water Supply

Project Name: WPF Chemical Filter Cleaning

Project ID: 005-0070

Project Schedule: 2020

FY 2020 Appropriation: \$350,000

Project Status: Planned





Water Supply

Project Name: WPF Pilot Plant Study

Project ID: 005-0074

Project Schedule: 2020

FY 2020 Appropriation: \$800,000

Project Status: Planned





Water Supply

Project Name: WPF Water Quality Process and Facilities Improvement

Project ID: 005-0071

Project Schedule: 2020

FY 2020 Appropriation: \$500,000

Project Status: Planned





Water Supply

Project Name: WPF Facilities Plan Update

Project ID: 005-0072

Project Schedule: 2020

FY 2020 Appropriation: \$170,000

Project Status: Planned





Water Supply

Project Name: WPF Bulk Chemical and Chlorine Room Improvements

Project ID: 005-0073

Project Schedule: 2020

FY 2020 Appropriation: \$750,000

Project Status: Planned





Water Supply

Project Name: SRF Design/Engineer Clearwell and Backwash Pumps

Project ID: 005-0075

Project Schedule: 2020

FY 2020 Appropriation: \$1,400,000

Project Status: Planned





Water Supply

Project Name: WPF New Clearwell and

Backwash Pumps

Project ID: 005-0076

Project Schedule: 2021-2022

FY 2020 Appropriation: \$16,100,000

Project Status: Planned

Funding Source: SRF





Water Supply

Project Name: Provin Reservoir Tank 2 Roof Liner Construction

Project ID: 080-0015

Project Schedule: 2020

FY 2020 Appropriation: \$3,000,000

Project Status: Planned

Funding Source: Bond





CIP Summary

Power Supply





Power Supply

Project Name: Transmission Lines 637

Poles Replacement

Project ID: 130-0006

Project Schedule: 2020

FY 2020 Appropriation: \$100,000

Project Status: Active





Power Supply

Project Name: Unit #3 Cooling Water System

Project ID: 130-0012

Project Schedule: 2020

FY 2020 Appropriation: \$65,000

Project Status: Planned





Power Supply

Project Name: Broome Gate Repairs

Project ID: 130-0013

Project Schedule: 2020

FY 2020 Appropriation: \$200,000

Project Status: Planned





Power Supply

Project Name: Units 1 and 3 Inlet Control Valves and Penstock Repair

Project ID: 130-0014

Project Schedule: 2020

FY 2020 Appropriation: \$500,000

Project Status: Planned





CIP Summary

Water Distribution





Water Distribution

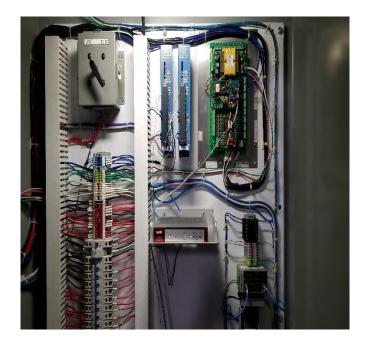
Project Name: Booster Station & SCADA Improvements

Project ID: 06B-0008

Project Schedule: 2020

FY 2020 Appropriation: \$90,000

Project Status: Planned





Water Distribution

Project Name: Distribution System Rehab

Project ID: 12B-0005

Project Schedule: 2020

FY 2020 Appropriation: \$300,000

Project Status: Active/Reoccurring

Funding Source: Revenue





Water Distribution

Project Name: Hydrant Project

Project ID: 12B-0036

Project Schedule: 2020

FY 2020 Appropriation: \$75,000

Project Status: Active/Reoccurring

Funding Source: Revenue





Water Distribution

Project Name: Distribution System Assessment & Design

Project ID: 12B-0040

Project Schedule: 2020

FY 2020 Appropriation: \$319,212

Project Status: Active/Reoccurring





Water Distribution

Project Name: Distribution System Main Replacement 19-20

Construction Season

Project ID: 12B-2020

Project Schedule: 2020

FY 2020 Appropriation: \$1,750,000

Project Status: Planned





Water Distribution

Project Name: Meter Replacement Project

Project ID: 070-0006

Project Schedule: 2020

FY 2020 Appropriation: \$750,000

Project Status: Active/Reoccurring

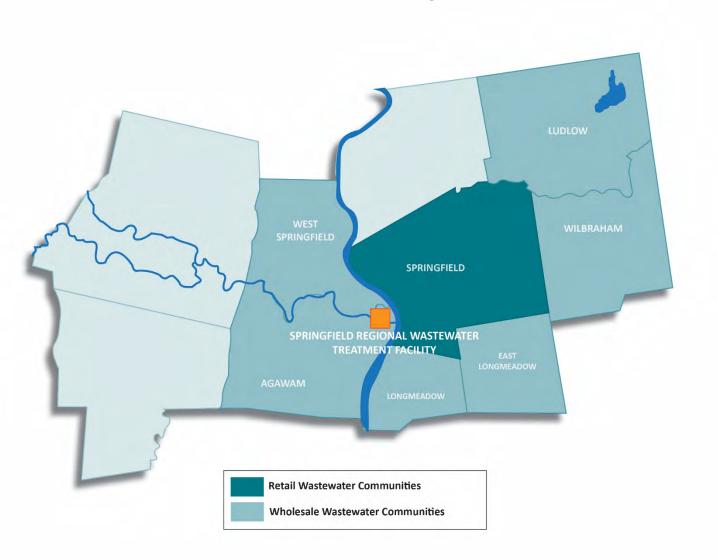
Funding Source: Revenue





CIP Summary

Wastewater Collection System



Wastewater Collection System

Project Name: Wastewater Reporting & Regulatory Compliance

Project ID: 003-0040

Project Schedule: 2020

FY 2020 Appropriation: \$100,000

Project Status: Active/Reoccurring





Wastewater Collection System

Project Name: CSO Monitoring & Reporting

Project ID: 003-0042

Project Schedule: 2020

FY 2020 Appropriation: \$250,000

Project Status: Planned





Wastewater Collection System

Project Name: Collection System Cleaning & Assessment

Project ID: 12A-0024

Project Schedule: 2020

FY 2020 Appropriation: \$1,250,000

Project Status: Active/Reoccurring





Wastewater Collection System

Project Name: Collection System Design

Project ID: 12A-0018

Project Schedule: 2020

FY 2020 Appropriation: \$173,000

Project Status: Active/Reoccurring





Wastewater Collection System

Project Name: Sewer Rehabilitation 19-20 Construction Season

Project ID: 12A-2020

Project Schedule: 2020

FY 2020 Appropriation: \$1,750,000

Project Status: Planned





CIP Summary

Wastewater Treatment



Wastewater Treatment

Project Name: Wastewater Treatment Improvements

Project ID: 001-0007

Project Schedule: 2020

FY 2020 Appropriation: \$250,000

Project Status: Active/Reoccurring





Wastewater Treatment

Project Name: Wastewater Treatment O&M Evaluation

Project ID: 001-0009

Project Schedule: 2020

FY 2020 Appropriation: \$750,000

Project Status: Active





Wastewater Treatment

Project Name: Wastewater Regulatory

Compliance

Project ID: 001-0012

Project Schedule: 2020

FY 2020 Appropriation: \$100,000

Project Status: Active/Reoccurring





CIP Summary

Administration





Administration

Project Name: Communications Equipment

Project ID: 090-0007

Project Schedule: 2020

FY 2020 Appropriation: \$46,000

Project Status: Active/Reoccurring





Administration

Project Name: Computers, Servers, Copiers

Project ID: 090-0009

Project Schedule: 2020

FY 2020 Appropriation: \$112,000

Project Status: Active/Reoccurring





Administration

Project Name: Information Systems

Project ID: 090-0016

Project Schedule: 2020

FY 2020 Appropriation: \$197,650

Project Status: Active/Reoccurring





Administration

Project Name: WiFi Commission Wide

Project ID: 090-0025

Project Schedule: 2020

FY 2020 Appropriation: \$100,000

Project Status: Planned





Administration

Project Name: Commission Vehicles

Project ID: 090-0005

Project Schedule: 2020

FY 2020 Appropriation: \$535,000

Project Status: Active/Reoccurring





Administration

Project Name: Operating Equipment-Rolling Stock

Project ID: 090-0011

Project Schedule: 2020

FY 2020 Appropriation: \$565,000

Project Status: Active/Reoccurring





Administration

Project Name: Mill & Locust Intersection Paving

Project ID: 090-0026

Project Schedule: 2020

FY 2020 Appropriation: \$75,000

Project Status: Planned





Administration

Project Name: Building and Structure Improvements

Project ID: 090-0010

Project Schedule: 2020

FY 2020 Appropriation: \$125,000

Project Status: Active/Reoccurring





FY20 Operations & Maintenance Budget



FY20 Operations & Maintenance Budget

Operating Budget	Ар	proved Budget FY 2019	Proposed Budget FY 2020	
Operations:				
Personal Services	\$	15,359,360	\$ 15,536,110	
Fringe Benefits		9,567,866	9,761,575	
Purchased Services		22,025,656	24,665,944	
Supplies and Materials		3,034,100	3,258,200	
Intergovernmental		612,565	622,611	
Other charges and expenses		531,721	550,967	
Capital outlay		396,300	496,850	
Loan Service Charge		151,540	157,484	
Total Operations	\$	51,679,108	\$ 55,049,741	
Debt Service:				
Principal Payment		11,611,867	11,962,001	
Interest Expense		5,741,306	5,396,421	
Total Debt Service		17,353,173	17,358,422	
Total Operating Budget	\$	69,032,281	\$ 72,408,163	



Reasons for O&M Increases

- Inflation
- Utilities/fuel
- Raw materials
- Health insurance
- Contractual increases
- Increased debt service obligations



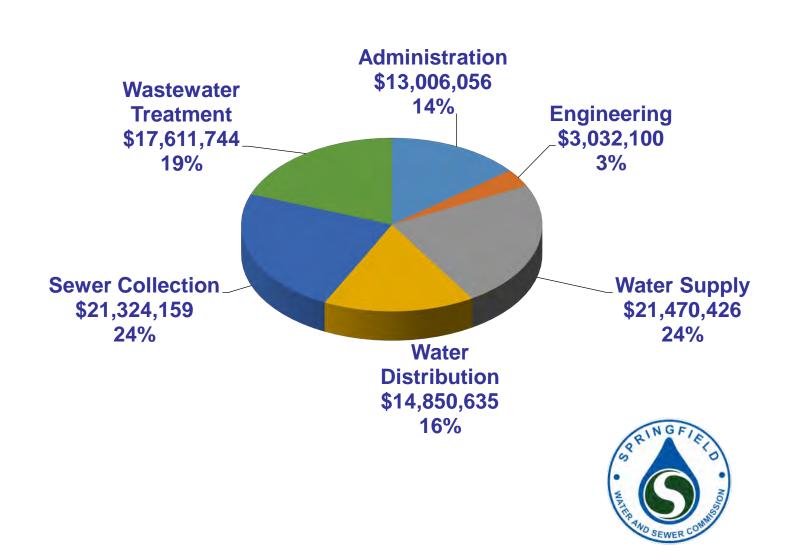
FY20 Budget

BUDGET SEGMENT	Rev	Revenue From Rates Required	
Operations & Maintenance Budget	\$	72,408,163	
Capital Improvement Program	\$	15,321,862	
Reserve Requirement	\$	3,565,095	
Total FY20 Budget	\$	91,295,120	



Total FY 2020 Budget

Budget - \$91,295,120

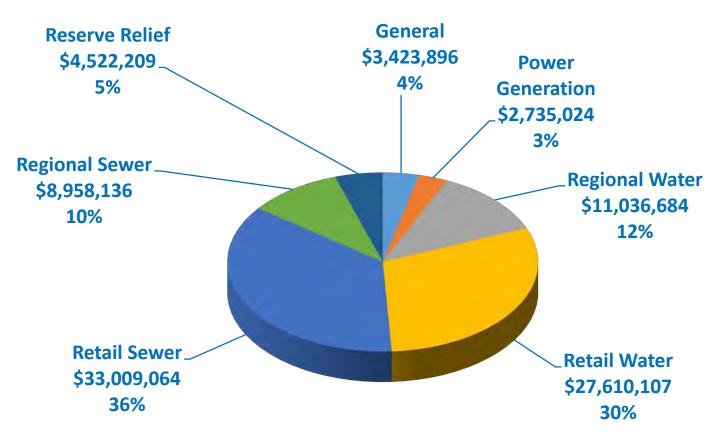


FY20 Rate Changes



Revenue Source

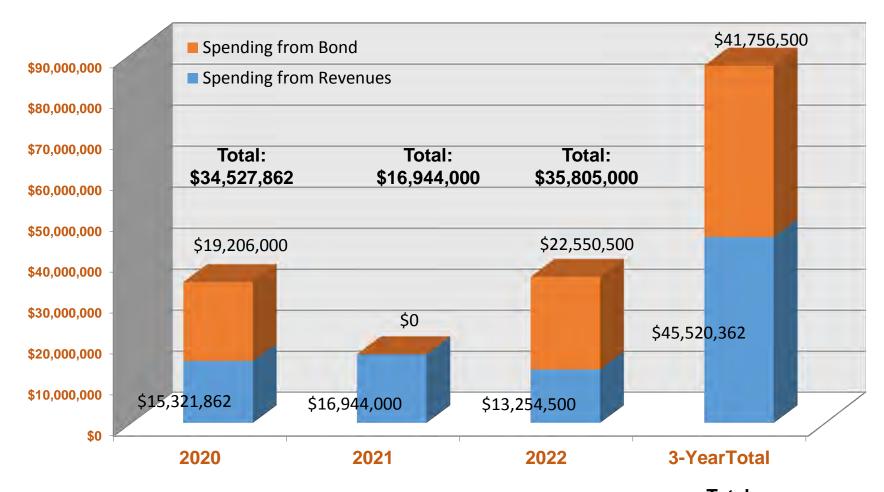
FY20 Estimated Revenues- \$91,295,120





Three Year Capital Plan

Major Infrastructure Upgrades



Total: \$87,276,862

Rate Changes in FY20

	FY 2019	FY 2020	
	Eff. July 1	Eff. July 1	% Increase
Water:			
Residential & Commercial	\$3.22	\$3.62	12.5%
Industrial & Municipal	\$2.40	\$2.70	12.5%
Sewer:			
Residential & Municipal	\$5.32	\$5.71	7.3%
Commercial & Hospital	\$5.85	\$6.28	7.3%
Industrial	\$6.38	\$6.85	7.3%
Restaurant	\$6.92	\$7.43	7.3%
Combined Water and Sewer:			
Typical Annual Household Bill	\$1,065.91	\$1,171.44	9.9%

Translates into average increase of \$105/year or \$8.80/month

Note: rates above are for each 100 cubic feet (or 748 gallons) of metered water.



Rules & Regulations Updates Changes for FY20

- Private mains
- Meter/auxiliary meter tampering charges
- Reuse of existing water service pipe
- Frozen meter replacement charges
- Damaged meter charges
- Application fee changes

Full Rules & Regulations Available At:

http://waterandsewer.org/rules-and-regulations/

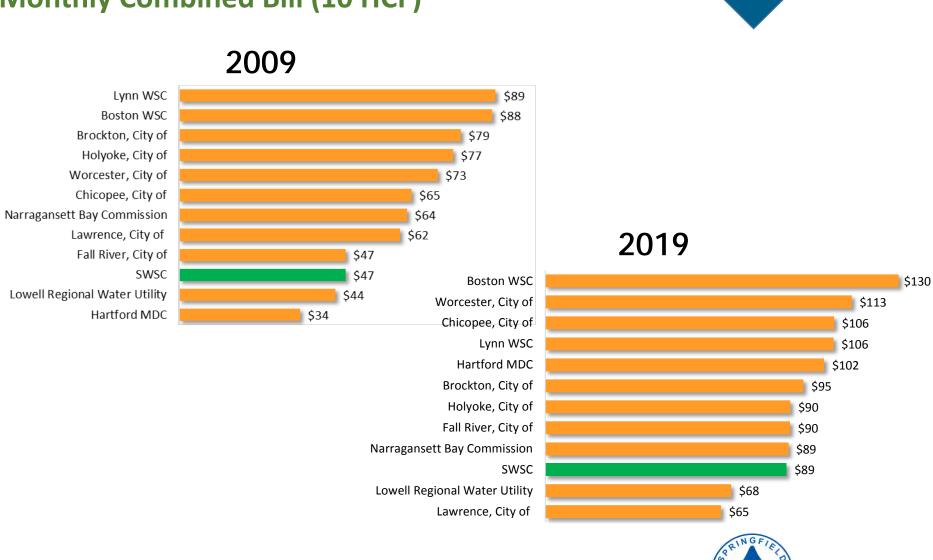


Rates in Context



Regional Comparisons

Monthly Combined Bill (10 HCF)



Water is Worth It

Still a Great Value



Water Drives Everything

Imagine a Day Without It

















On to FY20... What's Next?

Commission Meeting / Vote on FY20 Budget

- Thursday, June 20, 2019, 9 A.M.
- John J. Lyons Administration Building
 250 M Street Extension, Agawam, MA
- Public Invited and Welcome

Questions and Comments Always Welcome

- info@waterandsewer.org
- 413-452-1300

Always Available, 24/7/365

- Water and Sewer Emergencies:
 Call 413-310-3501
- Waterandsewer.org
- Tw/FB: @SpfldWaterSewer

